

# ROGER VICARAGE

## STRATEGIC PARTNER

- Certified Trainer of Positive Power & Influence Programme™
- Skilled facilitator of Leadership Development and Organisational change programmes
- Qualified business and executive coach



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// I enjoy developing individuals through the Positive Power & Influence programme because it's great to see them unlocking their potential by developing flexibility in their leadership style. The programme made an enormous difference to me as an individual and I found my self confidence and leadership capability increased massively.

What I like particularly about Positive Power & Influence is that it helps individuals break down intangible concepts like gravitas and presence into practical skills which they can learn and apply. Too much of the development world is concerned about assessing people against a framework of competences rather than showing them how to change those qualities.

I have led Organisational Development and Sales & Marketing functions within the retailing, pharmaceutical and oil & gas sectors and I have consulted to individuals and businesses for over twenty five years in places as far afield as Singapore, the Philippines, the Middle East, North America and much of Europe.

People on the receiving end seem to appreciate both my pragmatic approach and my ability to challenge them at depth without creating conflict.

When I'm not working for Chartwell I run my own business which specialises on helping organisations work more collaborative and on developing high performing leadership teams.

