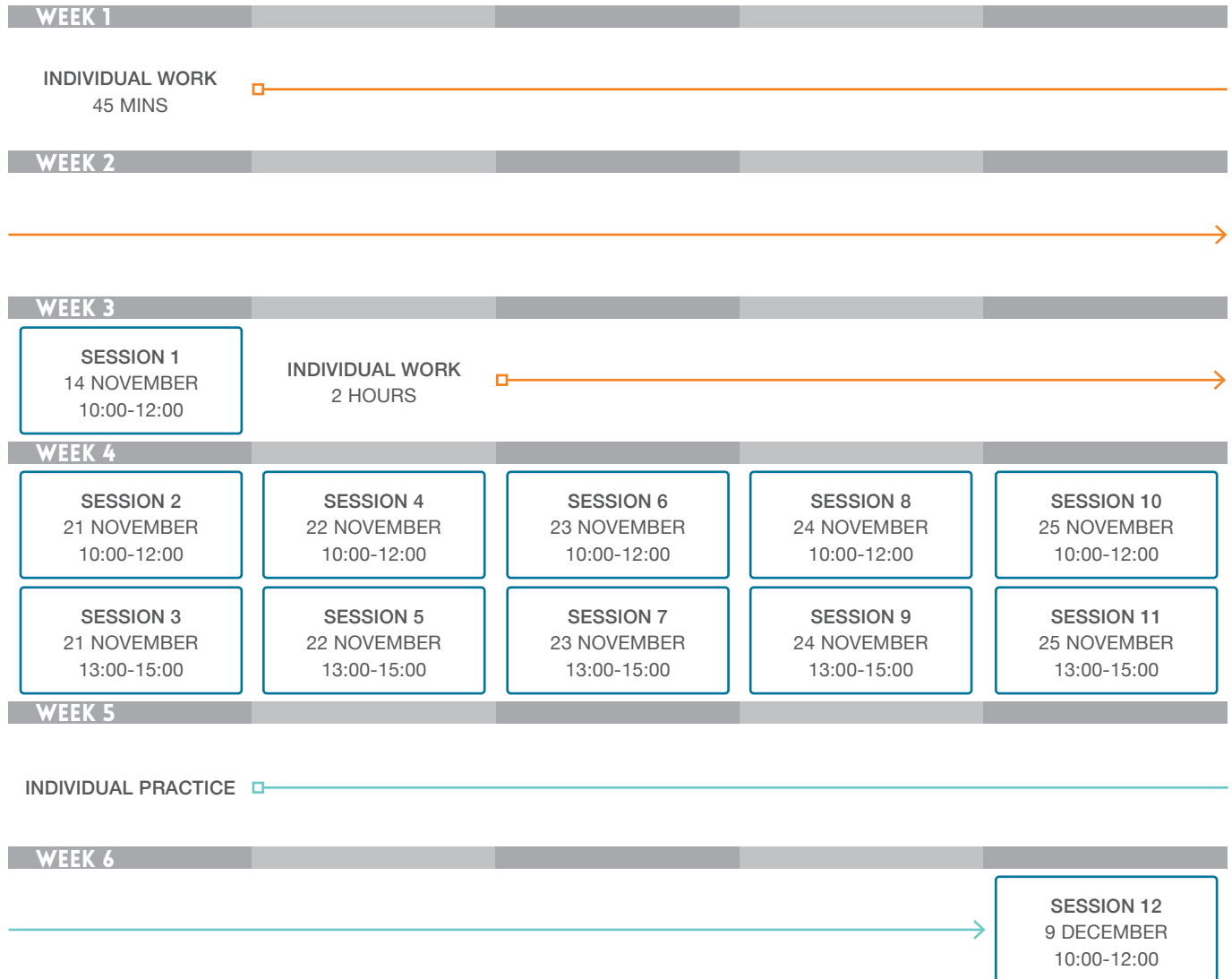


PROGRAMME SCHEDULE NOVEMBER 2022

TOTAL FACILITATED SESSIONS - 12 (24 HOURS)



*ALL TIMES UK

KEY TO SESSIONS

- | | |
|--|---|
| Session 1 - Group Exercise | Session 7 - 1:1 and Learning Goals |
| Session 2 - Exercise review and Influence Model | Session 8 - Skills practice, single skill |
| Session 3 - Group Exercise | Session 9 - Skills practice, multi skill |
| Session 4 - Words, Music, and Dance and Persuading | Session 10 - Skills practice, style flexibility |
| Session 5 - Bridging and Asserting | Session 11 - Planning process |
| Session 6 - Attracting and Disengaging | Session 12 - Review, practice and close |