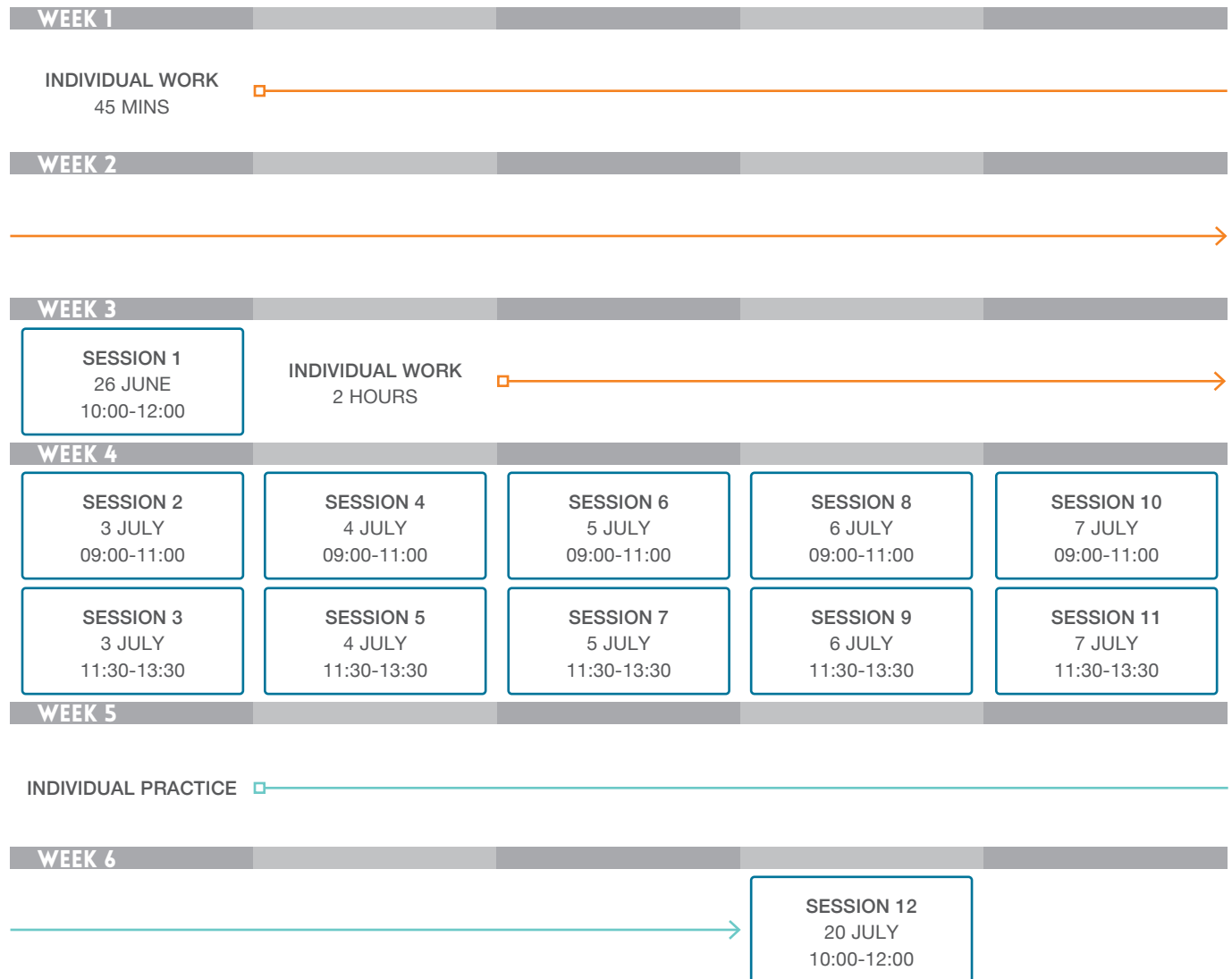




# PROGRAMME SCHEDULE: JULY 2023 VIRTUAL LEARNING PROGRAMME



TOTAL FACILITATED SESSIONS - 12 (24 HOURS)



\*ALL TIMES UK

## KEY TO SESSIONS

Session 1 - Group Exercise

Session 2 - Exercise review and Influence Model

Session 3 - Group Exercise

Session 4 - Words, Music, and Dance and Persuading

Session 5 - Bridging and Asserting

Session 6 - Attracting and Disengaging

Session 7 - 1:1 and Learning Goals

Session 8 - Skills practice, single skill

Session 9 - Skills practice, multi skill

Session 10 - Skills practice, style flexibility

Session 11 - Planning process

Session 12 - Review, practice and close